



## **INTERNATIONALIZING SMALL & MEDIUM SIZED ENTERPRISES**



## Glocal approach

Looking for growth opportunities, more and more companies are going international as one of the last resorts for growth.

Unfortunately, conventional wisdom describes this as going global but treating different cultural regions of the world as a single market with a “one-fits-it-all” strategy very seldom proves to be successful.

**adminex Group** with its **glocal approach** and **solutions** to **internationalization for SME's**, lies in an approach to localization that is **scalable, internally transparent, highly controllable, flexible and affordable** in order to meet the local clients requirements.

So by **taking advantage of adminex, clients can focus on their core businesses**, while extending foreign markets, because what you focus on, will expand.

**glocal solutions focus on** global thinking combined with local down to earth services and solutions.



## **Our Services and Solutions**

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- ✓ Accounting and Controlling
  - ✓ HR solutions , Payroll and Executive Search
  - ✓ Tax Advisory
  - ✓ Debt Collection
  - ✓ IT Solutions / GDPR
  - ✓ Strategic advice / Customer Support



## **Accounting and Controlling**

We can help you have a constant clear picture of your operations abroad in order to successfully lead your operations when going international.

As your controlling department in your export market, we constantly keep updated accounting documents processed so that our clients can have access to all information at any time (working with your software or ours).

Leading your sister company needs clear ideas and facts in order to take the right decisions. And we are always at your side.



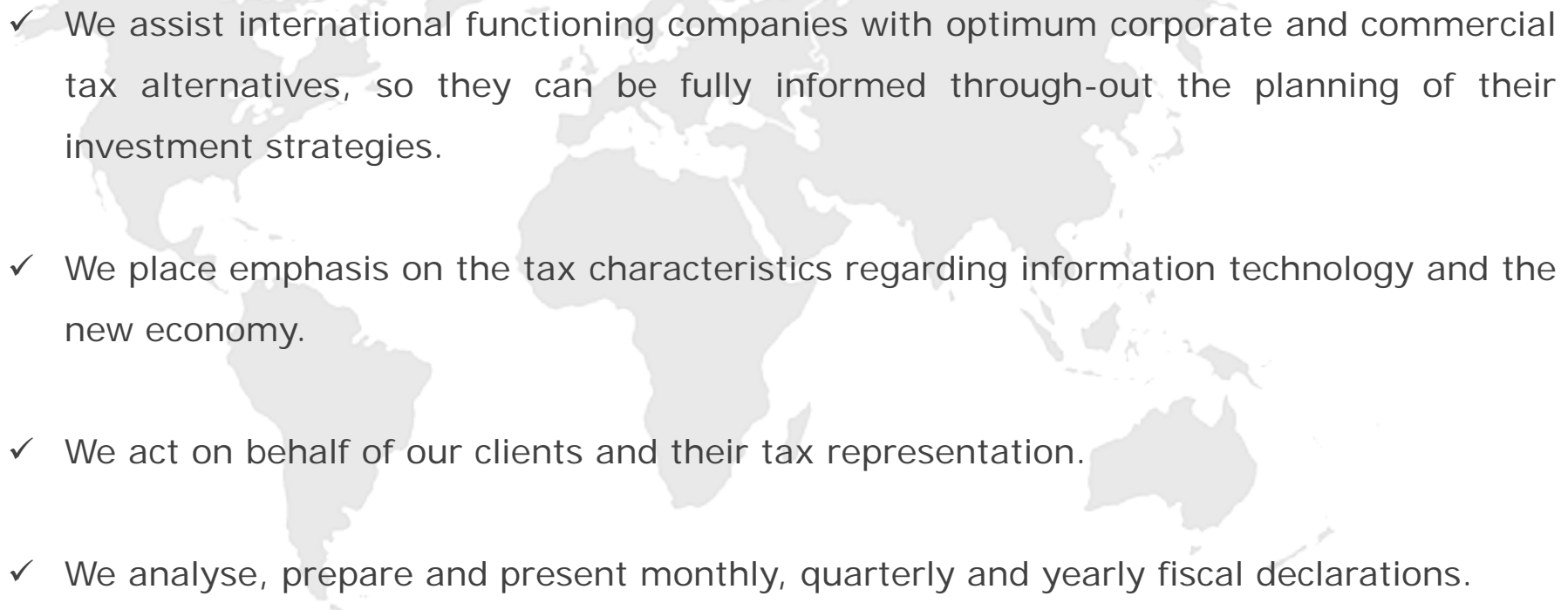
## **HR solutions, Payroll and Executive Search**

Your success depends a great deal on the **right local employees**. This is even more valid for internationally-operating businesses as physical and cultural distance from your headquarters to your sister company might be considerable.

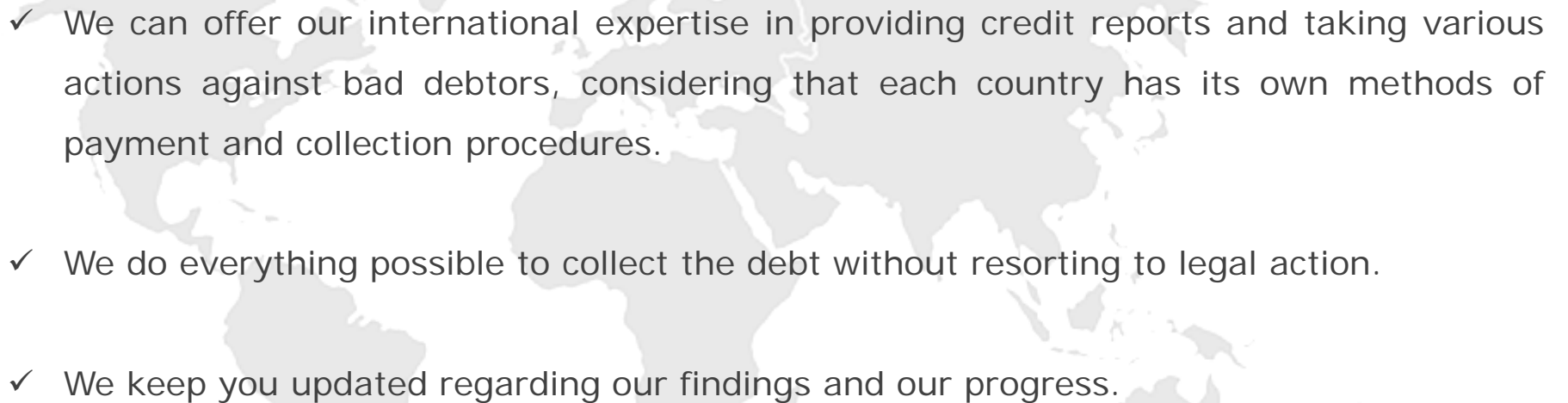
Our teams can support you with

- Starting with Executive Search
- Employment modalities
- Payroll
- All necessary consulting regarding all types of employment issues

## **Tax Services and solutions**

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- ✓ We assist international functioning companies with optimum corporate and commercial tax alternatives, so they can be fully informed through-out the planning of their investment strategies.
  - ✓ We place emphasis on the tax characteristics regarding information technology and the new economy.
  - ✓ We act on behalf of our clients and their tax representation.
  - ✓ We analyse, prepare and present monthly, quarterly and yearly fiscal declarations.
  - ✓ We provide constant advice.

## Debt Collection

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- ✓ We can offer our international expertise in providing credit reports and taking various actions against bad debtors, considering that each country has its own methods of payment and collection procedures.
  - ✓ We do everything possible to collect the debt without resorting to legal action.
  - ✓ We keep you updated regarding our findings and our progress.

## IT Solutions

We provide and coordinate a specific range of solutions to manage your IT resources:

- ✓ Infrastructure
- ✓ Hosting and operations
- ✓ Maintenance and data security
- ✓ General Data Protection Rules



## Strategic Advice for the Company Development

We provide Small & Medium sized enterprises, the one-stop, internationalization solution.

We are reliable expert partners supporting our clients in:

- ✓ Choosing new markets
- ✓ Developing pre- and post- market entry strategies
- ✓ Establishing local business activity
- ✓ Managing part of the administrative solutions for new work places
- ✓ Scaling up of your business

**Our team becomes our clients team.** Each **adminex** internationally-minded, experienced and well travelled consultants, strategically positioned in various cities of influence around the world, can work closely together with you to reach your desired target and maximize domestic potential.

## Customer Support

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- ✓ Good customer service is a proactive marketing tool that will positively differentiate your organisation from your competitors.
  - ✓ Thanks to our communication skills and positive approach your customer will always be treated professionally and with respect.
  - ✓ Whether the communication is via phone, email or web chat, every exchange should have a positive outcome.
  - ✓ We handle difficult customers with confidence.



## Our Clients





Find your **Glocal adminex partner** at

<http://www.adminex.com/locations/>

**Internationalizing the SME**